Manager, HEOR

We are currently seeking current and future leaders to be part of our Health Economics and Outcomes Research Team. The successful candidate will play an important role in supporting EVERSANA’s well-established health economics, indirect treatment comparison, real-world evidence and market access services for global medical device and pharmaceutical companies. The position can be based in our existing US, Canadian (Burlington, ON, and Sydney, NS) or European offices, or remotely. Senior candidates will be considered for Associate Director and Director positions.

Duties and Responsibilities:
You will lead multi-disciplinary research teams and provide HEOR expertise and strategic leadership at all stages of projects from planning to communication.

The Opportunity...

We are part of a unique company offering full product commercialization to the industry. Our division has experienced consistent year over year growth due to our focus on superior customer service, great research and clear communication of product value, while maintaining an enjoyable work environment that fosters teamwork and career development. This position will provide the candidate with an opportunity to grow within a company that is an established leader in the consulting industry.

We have an opening for a Manager/Director/Senior Director to lead and support studies related to identifying, demonstrating and communicating product value through cost-effectiveness and budget impact modeling, HTA submission, real-world evidence, value communication and indirect treatment comparison.

Managers: manage study teams, client interactions, project execution and mentor junior staff.

Directors provide scientific leadership, lead research teams, mentor junior staff, and build new business.

Qualifications and Skills:

- MSc in a Life Science discipline, Epidemiology, Health Economics or related field
- A minimum of three (3) years’ direct work experience in health economics, health technology assessment, or a related field
- Strong basis in cost-effectiveness model design, analysis and interpretation.
- Experience in model programming in VBA preferred
- Experience with HTA submissions
- Proven ability to manage multiple priorities, demands, and timelines in a fast-paced environment
- Proven ability to manage personal and project team members’ time across competing projects
• Proven ability to identify and respond to different communication and work styles of team members and contractors
• Demonstrated leadership, teambuilding and team-motivating skills
• Demonstrated planning and decision-making skills
• Strong strategic, problem solving, and analytical abilities
• Proven relationship building capabilities; developing and maintaining strong client relationships, effectively interacting with peers
• Strong written, oral, interpersonal, and presentation communication skills
• Ability to work independently and in a team-oriented, collaborative environment

Project-related
• Execute projects that exceed client expectations while remaining on-time, on-budget
• Determine and manage project scope, timelines, budget for several competing projects
• Develop and review materials for accuracy, consistency, quality, and conformity to EVERSANA standards
• Proactively manage changes in project scope, identify potential crises, and devise contingency plans

Methodological-related
• Provide leadership to ensure projects are underpinned by strong and defendable HEOR concepts and methods
• Ensure projects adhere to high standards of pharmacoeconomic analysis and health technology assessment

Client-related
• Build relationships with clients that result in ongoing business opportunities
• Develop and maintain strong business relationships with clients
• Identify and communicate opportunities for future collaborations

Company-related
• Develop and communicate company policies and standard operating procedures
• Facilitate and participate in team-based and independent training
• Provide mentorship, guidance to junior staff
• Develop proposals, budgets, and timelines
• Promote a positive and energetic work environment through healthy and effective communication, a strong work ethic, and professional conduct
• Identify and develop best practices and tools for project execution and management
• Contribute to decisions regarding company direction and growth, staffing of projects, and project workload
Work Conditions

- We encourage work-life balance, ongoing learning and a friendly work environment
- We offer flexible work hours.
- Compensation is competitive and includes a generous bonus program, and health benefits.
- We conduct frequent team learning opportunities and support lifelong learning.

About the team:

The Value & Evidence team (formerly Cornerstone Research Group) at EVERSANA, is a dynamic 100-person team with small company DNA and large company opportunities. Our work is focused on identifying, demonstrating, and communicating the value of pharmaceutical, biotechnology, and medical device. We offer innovative health economic, health outcomes, market access and data analytic services. We pride ourselves on high-quality work that has been published in a wide range of peer-reviewed journals. Our reputation is for strategic thinking that results in high quality research that meets the needs of our clients, payers, and health technology assessment and regulatory agencies.

About EVERSANA:

EVERSANA™ is the leading independent provider of global services to the life sciences industry. The company’s integrated solutions are rooted in the patient experience and span all stages of the product lifecycle to deliver long-term, sustainable value for patients, prescribers, channel partners and payers. The company serves more than 500 organizations, including innovative start-ups and established pharmaceutical companies to advance life science solutions for a healthier world. To learn more about EVERSANA, visit eversana.com or connect through LinkedIn and Twitter.

To apply, please email your resume/CV and cover letter to: trisha.whitney@eversana.com.